
Sudeep GHOSH, Ph.D.
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Accounting & Finance
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Professional Interests

Academic Background

Ph.D. University of Iowa, Iowa City, USA, Economics, 2002.

M.A. Delhi School of Economics, Delhi, India, Economics, 1994.

B.A.(Hons) Kirori Mal College (Delhi University), Delhi, India, Economics, 1992.

Work Experience

Academic Experience

Teaching Fellow, The Hong Kong Polytechnic University (July, 2014 - Present), Hong Kong, China- Hong Kong.

Lecturer, The Hong Kong Polytechnic University (June, 2009 - June, 2014), Hong Kong, China- Hong Kong.

Visiting Lecturer, The Hong Kong Polytechnic University (June, 2008 - May, 2009), Hong Kong, China- Hong Kong.

Assistant Professor, City University of Hong Kong (2004 - 2008), Hong Kong, China- Hong Kong.

Assistant Professor (Visiting), St. Lawrence University (2003 - 2004), Canton, New York, United States of America.

Assistant Professor (Visiting), Colgate University (2001 - 2003), Hamilton, New York, United States of America.

Other Teaching Activities

Assurance of Learning - Teaching

2019 - *Warm Glow, Virtue Signaling and Conformity in Sustainable Investment Choices: An Experimental Investigation (LTEG Grant)*. Assurance of Learning - Teaching.

2016 - *Impact of Pecuniary Incentive-Based Experiments on Student Learning Outcomes: An Empirical Investigation through Classroom Economic Experiments (Learning and Teaching Enhancement Grant)*. Assurance of Learning - Teaching.

Innovations in Course Content / Presentation

2016 - *Embedding Students in Economic Environments: Using Mobile Response System for Facilitating Classroom Experiments*. Innovations in Course Content / Presentation.

Intellectual Contributions:

Refereed Articles

Chakravarty, S., Fonseca, M. A., GHOSH, S., & Marjit, S. (2016). Religious fragmentation, social identity and cooperation: Evidence from an artefactual field experiment in India. *European Economic Review*, 90, 265-279, doi: 10.1016/j.euroecorev.2015.12.006.

Chakravarty, S., Fonseca, M. A., Ghosh, S., & Marjit, S. (2016). Religious Fragmentation, Social Identity and Conflict: Evidence from an Artefactual Field Experiment in India. *PLOS ONE*, 11 (10), doi: 10.1371/journal.pone.0164708.

Ghosh, S., Radhakrishnan, S., Srinidhi, B., & Su, L. (2015). Recognition of Future News in Earnings and Price Bubbles in Experimental Asset Markets. *Journal of Accounting, Auditing and Finance*, 30 (4), 558-575.

Ghosh, S., & Chakravarty, S. (2011). An experimental investigation of entry cost effects in sealed-bid dollar auctions. *Economics Letters*, 111 (2), 122-124.

Marjit, S., Ghosh, S., & Bhadra, A. (2007). Informality, Corruption and Trade Reform. *European Journal of Political Economy*, 23, 777-789.

Non-Refereed Articles

Chakravarty, S., Fonseca, M. A., GHOSH, S., Kumar, P., & Marjit, S. (in press, 2019). Religious Fragmentation, Social Identity and Other-Regarding Preferences: Evidence from an Artefactual Field Experiment in India. *Journal of Behavioral and Experimental Economics*, 82., doi: <https://doi.org/10.1016/j.socec.2019.101451>.

Refereed Proceedings

Full Paper

GHOSH, S. (2015). Recognition of Future News in Earnings and Price Bubbles in Experimental Asset Markets. *2015 ESA International Meetings*.

GHOSH, S., & Srinidhi, B. (2012). Latent Costs of Corporate Governance: An Investigation of Signaling by Managers. *The 4th World Congress of the Game Theory Society*.

GHOSH, S., & VINAIMONT, T. (2009). Stories Matter: The Effect of News in a Laboratory Asset Market. *Behavioral Finance Working Group: Cass Business School (City University of London)*.

GHOSH, S. (in press, 2008). Effect of Internal and Market-based Governance On Managerial Intention to Expropriate and Investor Confidence: An Experimental Investigation. *4th Annual Conference on Economic Growth and Development, Delhi, India*.

GHOSH, S. (in press, 2007). An Experimental Analysis Of Sunk-Cost Effect And Loss Aversion Through Common Value Auctions. *Economic Science Association (ESA) World Meeting, Rome, Italy*.

GHOSH, S. (in press, 2006). An Experimental Investigation Of Product Positioning And Price Competition In Spatial Models With Price Restraints. *The Econometric Society Australasian Meeting, Alice Springs, Australia*.

GHOSH, S. (in press, 2005). Cognition, Knowledge, Convention Formation in Repeated Coordination Games: An Experimental Investigation. *International Conference on Cognitive Economics, Sofia, Bulgaria*.

Abstract Only

GHOSH, S., & Vinaimont, T. (2013). Familiarity or Imitation? Investigating Home Bias in an

Experimental Asset Market. *2013 Economic Science Association World Meetings*.

GHOSH, S., & VINAIMONT, T. (2011). Effect of Vivid Information on Trading Behavior in a Laboratory Asset Market. *2011 Economic Science Association International Meetings*.

GHOSH, S., Radhakrishnan, S., Srinidhi, B., & Su, L. (2010). What Price Conservatism? An Experimental Analysis. *2010 Economic Science Association World Meetings*, Copenhagen, Denmark:.

GHOSH, S. (in press, 2009). How do People React to News? An Experimental Investigation of the Effect of News Based Information Flows in Financial Asset Markets. *Asia-Pacific Economic Science Association Conference*, Haifa, Israel:.

GHOSH, S. (in press, 2005). Effect of Vertical Restraints on Product Differentiation and Price Competition: An Experimental Investigation. *Economic Science Association (ESA) World Meeting*, Montreal, Canada:.

GHOSH, S. (in press, 2004). Optimal Learning With Variable Frames: Theory and Evidence. *Second World Congress of the Game Theory Society*, Marseille, France:.

Book Chapters

Refereed

GHOSH, S. (2005). Cognition, Knowledge & Convention Formation in Repeated Coordination Games: An Experimental Investigation. In Boicho Kokinov (Ed.), *Advances in Cognitive Economics*. NBU Series in Cognitive Science.

Presentation of Refereed Papers

International

GHOSH, S. (2018). *Inducing Effort in Groups: An Experimental Investigation of Forward Induction and Loss Aversion*. 2018 Economic Science Association World Meeting, Berlin, Germany.

GHOSH, S. (2015, July). *Recognition of Future News in Earnings and Price Bubbles in Experimental Asset Markets*. 2015 Economic Science Association International Meetings, Sydney, Australia- NSW.

GHOSH, S. (2014, December). *Recognition of Future News in Earnings and Price Bubbles in Experimental Asset Markets*. 5th Annual Xiamen University International Workshop on Experimental Economics, Xiamen, China-PRC.

GHOSH, S. & Vinaimont, T. (2013, December). *Familiarity or Imitation? Investigating Home Bias in an Experimental Asset Market*. 4th Annual Xiamen University International Workshop on Experimental Economics, Xiamen, China-PRC.

GHOSH, S. & Vinaimont, T. (2013, July). *Familiarity or Imitation? Investigating Home Bias in an Experimental Asset Market*. 2013 Economic Science Association World Meetings, Zurich, Switzerland.

GHOSH, S. & Vinaimont, T. (2012). *Vividness and Trading Behavior in an Experimental Asset Market*. 2012 Asian Meeting of The Econometric Society, New Delhi, India.

GHOSH, S. & Vinaimont, T. (2012). *Vividness and Trading Behavior in an Experimental Asset Market*. Asian Finance Association (AsianFA) 2012 International Conference, Taipei, Taiwan.

GHOSH, S. & Srinidhi, B. (2012, July). *Latent Costs of Corporate Governance: An Investigation of Signaling by Managers*. The 4th World Congress of the Game Theory Society, Istanbul, Turkey.

- GHOSH, S. & SRINIDHI, B. (2011). *An Experimental Investigation of the Effect of Governance on Reputation Building by Managers*. 86th Annual Conference of The Western Economic Association International, San Diego, United States of America.
- GHOSH, S. (2011). *Effect of Vivid Information on Trading Behavior in a Laboratory Asset Market*. 2011 Economic Science Association International Meetings, Chicago, Illinois.
- GHOSH, S., Radhakrishnan, S., Srinidhi, B., & Su, L. (2010). *What Price Conservatism? An Experimental Analysis*. 2010 Economic Science Association World Meetings, Copenhagen, Denmark.
- GHOSH, S., Radhakrishnan, S., Srinidhi, B., & Su, L. (2010). *What Price Conservatism? An Experimental Analysis*. The Chinese Economists Society (CES) Annual Conference, Xiamen, China-PRC.
- GHOSH, S. (2009). *How do People React to News? An Experimental Investigation of the Effect of News Based Information Flows in Financial Asset Markets*. 2009 Economic Science Association Asia Pacific Meetings, Haifa, Israel.
- GHOSH, S. & VINAIMONT, T. (2009). *Stories Matter: The Effect of News in a Laboratory Asset Market*. Behavioral Finance Working Group: Cass Business School (City University of London), London, United Kingdom.
- GHOSH, S. & Vinaimont, T. (2009). *Stories Matter: The Effect of News in a Laboratory Asset Market*. 2009 Economic Science Association International Meeting, Washington D.C., United States of America.
- GHOSH, S. & Srinidhi, B. (2008). *Trust, Audit and Disclosure: An Experimental Study*. 4th Annual Conference on Economic Growth and Development, New Delhi, India.
- GHOSH, S. & Srinidhi, B. (2008). *Effect of Internal and Market-Based Governance on Managerial Intention to Expropriate and Investor Confidence: An Experimental Investigation*. 2008 Economic Science Association Asia Pacific Meetings, Singapore, Singapore.
- GHOSH, S. & Srinidhi, B. (2007). *Auditing, Governance and Reporting*. Third Annual Conference on Economic Growth and Development, Delhi, India.
- GHOSH, S. (2007). *Auditing, Governance and Reporting: An Experimental Investigation*. CityU-Waseda University Joint Conference on Research in Global Economic and Financial Issues: Theory, Empirics and Experimental Methods, Hong Kong, China.
- GHOSH, S. & Chakravarty, S. (2007). *Studying the Effect of Sunk Costs on Bidding Behavior in Auctions*. 2007 Economic Science Association Asia Pacific Meetings, Shanghai, China.
- GHOSH, S. & Chakravarty, S. (2007). *Studying the Effect of Sunk Costs on Bidding Behavior in Auctions*. 2007 Economic Science Association World Meetings, Rome, Italy.
- GHOSH, S. (2006). *An Experimental Investigation of Product Positioning & Price Competition in Spatial Models with Price Restraints*. 2006 Economic Science Association Asia Pacific Meetings, Hong Kong, China.
- GHOSH, S. (2006). *An Experimental Investigation of Product Positioning & Price Competition in Spatial Models*. 2006 South and South-East Asia Meetings of The Econometric Society, Chennai, India.
- GHOSH, S. (2006). *An Experimental Investigation of Product Positioning & Price Competition in Spatial Models*. 2006 Australasian Meetings of The Econometric Society, Alice Springs, Australia.

GHOSH, S. (2006). *Sunk-Cost Effect, Loss Aversion and Bidding Costs in Experimental Common Value Auctions*. 2006 Economic Science Association International Meetings, Atlanta, United States of America.

GHOSH, S. (2005). *Analysis of Price Restraints on Product Differentiation and Price Competition: An Experimental Study*. 2005 Economic Science Association International Meetings, Montreal, Canada.

GHOSH, S. (2005). *Cognition, Knowledge & Convention Formation in Repeated Coordination Games: An Experimental Investigation*. International Conference on Cognitive Economics, Sofia, Bulgaria.

GHOSH, S. (2004). *Optimal Learning in Variable Universe Games: Theory and Evidence*. Second World Congress of the Game Theory Society, Marseille, France.

GHOSH, S. (2004). *An Experimental Investigation of Optimal Learning with Variable Frames*. International Conference on Experimental Economics and Finance, Hong Kong, China.

GHOSH, S. (2003). *An Experimental Investigation of Optimal Learning with Variable Frames*. 2006 Economic Science Association North American Meetings, Tucson, United States of America.

GHOSH, S. (2003). *An Experimental Investigation of Optimal Learning with Variable Frames*. Public Choice Society Meetings, Nashville, Tennessee.

Presentation of Non-Refereed Papers

International

GHOSH, S. (2015, January). *Religious Fragmentation, Social Identity and Cooperation: Evidence from a Field Experiment in India*. Hong Polytechnic University AF Workshop, Hong Kong, China-Hong Kong.

Invited Presentations

International

GHOSH, S. & VINAIMONT, T. (2011). *Effect of Vivid Information on Trading Behavior in a Laboratory Asset Market*. Invited presentation at University of Texas (Dallas) Seminar, Dallas, Texas.

GHOSH, S. & Srinidhi, B. (2008). *Effect of Internal and Market-Based Governance on Managerial Intention to Expropriate and Investor Confidence: An Experimental Investigation*. Invited presentation at Department of Economics Seminar Series, Hong Kong University of Science and Technology, Hong Kong, China.

GHOSH, S. (2005). *Cognition, Knowledge and Convention Formation in Repeated Coordination Games: An Experimental Investigation*. Invited presentation at Economics Research Unit Seminar Series, Indian Statistical Institute, Kolkata, India.

GHOSH, S. (2005). *Cognition, Knowledge and Convention Formation in Repeated Coordination Games: An Experimental Investigation*. Invited presentation at Department of Economics Seminar Series, Hong Kong University of Science and Technology, Hong Kong, China.

GHOSH, S. (2003). *Optimal Strategies in Repeated Variable Universe Games*. Invited presentation at University of Iowa Alumni Workshop, Iowa City, United States of America.

Local

GHOSH, S. (2005). *Cognition, Knowledge and Convention Formation in Repeated Coordination*

Games: An Experimental Investigation. Invited presentation at Department of Economics & Finance Seminar Series, City University of Hong Kong, Hong Kong, China.

National

GHOSH, S. (2003). *A Welfare Analysis of Fair-Trade Laws*. Invited presentation at St. Lawrence University Seminar Series, Canton, United States of America.

Research Grants

Funded

2013 [Year 1 of 2]: GHOSH, S. An Experimental Investigation of Escalation of Commitment Effect, Principal Investigator.

2010 [Year 2 of 2]: SRINIDHI, B., GHOSH, S., SU, N., & RADHAKRISHAN, S., GRF Grant, GOV-Research Grants Council (RGC), HKSAR.

2010 [Year 2 of 2]: VINAIMONT, T. & GHOSH, S., GRF Grant, GOV-Research Grants Council (RGC), HKSAR.

2010: GHOSH, S. An Experimental Investigation of Home Bias in Financial Markets, Principal Investigator.

2009: GHOSH, S. Internal Research Grant from School of Accounting and Finance, Principal Investigator.

2007 [Year 1 of 3]: SRINIDHI, B. & GHOSH, S., CERG Grant, GOV-Research Grants Council (RGC), HKSAR. project code B-Q05C, CERG, RGC, The Hong Kong Polytechnic University, Hong Kong of amount \$648,168 (Jul 1, 2007 - Dec 31, 2009).

Working Papers

Chakravarty, S., Fonseca, M. A., GHOSH, S., & Marjit, S. (2017). "Religious Fragmentation, Social Identity and Other-Regarding Preferences: Evidence from an Artefactual Field Experiment in India."

GHOSH, S. & Srinidhi, B. (2017). "Managerial Signaling and Latent Costs of Governance."

GHOSH, S., Gul, F. A., & Shiu, A. (2015). "Board Characteristics, Dual Emphasis and Long-Term Firm Value."

GHOSH, S. & VINAIMONT, T. (2015). "Vividness and Trading Behavior in an Experimental Asset Market."

GHOSH, S. & Vinaimont, T. (2013). "Familiarity or Imitation? Investigating Home Bias in an Experimental Asset Market."

GHOSH, S. & SRINIDHI, B. (2013). "Effect of Internal and External Market-Based Governance on Managerial Intention to Expropriate and Investor Confidence: An Experimental Investigation."

GHOSH, S. (2013). "Product Differentiation and Price Competition with Price Restraints: Theory and Experimental Evidence on Pricing in Spatial Models."

GHOSH, S. & SRINIDHI, B. (2012). "Trust, Audit and Disclosures: An Experimental Investigation."

GHOSH, S. & MARJIT, S. (2012). "Effect of Price Restraints on R&D and Innovation."

CHAKRAVARTY, S. & GHOSH, S. (2011). "Experimental Analysis of Patent Races."

GHOSH, S. (2011). "Impact of Incentive Mechanisms on Effort Coordination Levels: An

Experimental Study."

GHOSH, S. (2007). "Optimal Learning with Variable Frames: An Experimental Investigation."

GHOSH, S. (2007). "Learning in Coordination Games: An Experimental Investigation of Endogenous Focal-Point Formation."

GHOSH, S. (2006). "Optimal Attainable Strategies in Variable Universe Games: Theory and Evidence."

GHOSH, S. (2005). "Welfare Analysis of Fair-Trade Laws."

Service:

Service to the Profession

Reviewer - Article / Manuscript

2017: Journal of Chinese Economic Behavior.

2016: International Journal of Game Theory.

2015: European Economic Review.

2012: GAMES.

2007: Pacific Economic Review.

Other Professional Service Activities

2016: Game Theory Society. Member

2016: Economic Science Association (ESA). Member

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